



Welcome to the second edition of frs network news where four farmers, Malcolm and the 3 J's, tell their different stories of how their membership to FRS (Farm Relief Services) worked for them while they recovered - saving them a combined total of over **NINE THOUSAND FIVE HUNDRED EURO.**

## MALCOLM'S STORY

**Malcolm Fennell** has been using Farm Relief Services (FRS) for over 22 years. He runs a 60+dairy herd in Redcross, Co.Wicklow and normally uses the FRS relief milking service to get away on holidays. Fortunately for Malcolm he joined the FRS Membership Benefit Scheme in early 2013 as last August he needed to call FRS in to look after the farm while he recovered from a shoulder operation. As a member of the FRS Membership Benefit Scheme he got 8 weeks cover which only cost him 25% of the normal rate. That saved Malcolm over **€3,000** during his recovery period.

### MALCOLM 'S STORY

'I hurt my shoulder last spring and needed an operation. I rang Kathleen in Farm Relief for help and she organised everything. I got a relief milker in and my membership covered me for eight weeks. Pierce Gavin was my relief milker and he was absolutely amazing. He was very obliging, on time - I never had to go near him. Kathleen rang once a week to check up on things, which was good, but there was no need. We even got to take a mid-week break away as a family. The cows were happy, cell counts were normal - they barely knew that there was a different milker in! *'maybe they were happier?'*

Malcolm (in red) pictured here with Pierce, his reliable relief milker and Kathleen Wynne, FRS Manager, says

**'I wouldn't be without the membership** and you only realise that you really need this support when something happens, which might be too late. It is real **peace of mind** to have it in place. I couldn't praise the service enough and recommend farmers to become members.'



## INCREASED 12 WEEKS SICKNESS & ACCIDENT SUPPORT

We made a commitment last year to review the number of weeks covered under the scheme and are delighted to be delivering increased Sickness & Accident Support from 8 weeks to 12 weeks at no extra cost - giving farmers that extra security blanket.

This is a unique benefit to farmers as it arranges a relief worker straight to the farm to cover the work in the event of any accidents or sickness that is supported by a doctor's cert.

The membership also gives better value farm services rates and a death and capital benefit of up to €20,000.

Membership costs €295 for the year - that is Peace of Mind for only 81 cent per day.

Like any protection cover, you take it out in the hope that you will never use it, but this membership scheme is different as you get best value rates and priority service throughout your membership.

Membership is a commitment from us to put you first.

**JOIN US TODAY** if you haven't already!

Malcolm continued to use Pierce as his relief milker after the eight weeks to ensure that he didn't go back too early and hinder his healing, which was a wise move. The increased cover to **twelve weeks** now gives farmers like Malcolm that extra security blanket.



E-mail [marketing@frsnetwork.ie](mailto:marketing@frsnetwork.ie) to receive frs newsletters online

Check out the new FRS Mobile Herd Manager **herdwatch**<sup>te</sup>

# DON'T JUST TAKE IT FROM US – READ THE 3 J'S STORIES – JOHN, JERRY & JOHN

## J 1

**John Hannon** is milking 60 cows in Finniterstown, Adare, Co.Limerick and has a calf to beef enterprise, he is married with three grown children and has been with the FRS for over 20 years. He saved almost **€2,000** by being a member of FRS.

## JOHN'S STORY

'I thought I was invincible, but in the blink of an eye I wasn't able to work my farm and milk the cows. On the 9<sup>th</sup> of October I was working on the farm and I hurt my hand. I put water and ice on it and when I went back out I realised that I had more harm done and went to AE to find out that my hand was actually broken. I rang Liam in Farm Relief and a milker was out to my farm the very next morning.

The two FRS men I had milking for me were absolutely fantastic. Conor Madigan did the milkings during the week and Eddie Houlihan at the weekends. All I could do was walk around giving instructions, but I didn't really need to do that as they worked away without a bother themselves. I am farming on my own and all my family are grown up and moved away. Any man who thinks he can do it all himself is mad and lunatic if they are not part of the frs. I wouldn't be without this cover. It gives me peace of mind and I would highly recommend it to others. I have nothing but praise for the farm relief and the way they looked after me and my farm.'



05/02/2014

John Hannon (left) with his local FRS Manager in Limerick, Liam O'Rourke

## J 2

**Jerry Lenihan** from Ballyhooly, Co. Cork has been using FRS freeze branding services for over ten years and relief milking for two years. It was fortunate for Jerry that he joined the FRS Membership Benefit Scheme last year as he needed to call them in to look after the farm while he recovered from an operation. His membership saved him over **€1,200** during his recovery period and it gave him the peace of mind that his farm was being looked after while he concentrated on getting himself back on his feet.

## JERRY'S STORY

'I had a hernia that needed to be operated on and I kept putting it off with my doctor until I really had to get it done. I didn't know what I was going to do, but Paudy and Graham came to the rescue and helped me out. My relief milker, Donal, called in before I went for the operation to see how the farm was run and as soon as I met him I knew the farm was in safe hands. He was very reliable. I took four weeks off, and thought I would have been back earlier, but I needed to take the time to get myself back on my feet and not make things worse by going back too soon. I would recommend the service and membership to others and will be taking up membership again this year as it gives me great peace of mind.'

We would like to thank Malcolm, John, Jerry and John for sharing their stories. We are happy to report that all farmers have returned to the farm in full health.



Jerry (left) with Graham Keane, FRS

## J 3

**John McKenna** farms in Nenagh, Co. Tipperary. John saved over **€3,200** while he recovered and this took the sting out of his labour bill, but more importantly placed his farm in reliable hands so he could concentrate on recovering and getting himself back on the farm.

## JOHN'S STORY

'Last summer I knew I was going to be out of action for a good few weeks. Once I had my doctor cert into Kate she looked after everything for me. She sent out a highly qualified milker to look after the milking and farm work while I recovered. I didn't have to worry about the farm and could concentrate on getting myself back on my feet. It was great to know I had that support in place to fall back on. I would recommend membership to everyone as it gives great peace of mind and others should arrange this for themselves as you never know when you might need it.'

## CONTACT DETAILS

Carlow (Carlow)	056 7761 671	Kerry (Castleisland)	066 7141 099
Cavan/Nth. East (Ballyjamesduff)	049 8545 100	Kilkenny (Kilkenny)	056 7761 671
Clare (Ennis)	063 90666	Limerick (Bruree)	063 90666
Cork (Bandon)	023 8852 630	Monaghan (Ballybay)	042 9741 288
Cork (Kanturk)	029 50750	Roscommon (Boyle)	071 9662 781
Cork (Mallow)	086 2633 517	Tipperary Nth./Offaly/Laois (Parkmore, Roscrea)	0505 21166
Cork (Midleton)	021 4613 501	Tipperary Sth. (Cahir)	052 7441 598
Donegal (Raphoe)	074 9145 386	Waterford (Kilmacthomas)	051 294 277
Galway (Athenry)	091 844 551	Wicklow (Tinahely)	0402 38427

[www.frsnetwork.ie](http://www.frsnetwork.ie)

Check out the new FRS Mobile Herd Manager – [www.herdwatch.ie](http://www.herdwatch.ie)